







# Developing a Winning Proposal to Enhance Quality, Equity and Efficiency by RDTC



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#### **Session Overview**

- Funding Sources
- Do's and Don'ts Before You Begin
- Step-by-Step Guide to Develop a Winning Proposal:
  - Main aim, objectives and deliverables
  - Background, approach and methodology
  - Time scale and budget
  - Project team



# **Funding Sources**



### **Funding Sources in Asia and Pacific**

- Regional Foundations: ASEAN Foundation, HEAD Foundation, Li Ka Shing Foundation, Tata Group, South Asia Foundation, and Temasek Foundation.
- Aid and Research Agencies: AusAid, USAid, DFID (Department for International Development, UK), and IDRC (International Development Research Centre, Canada).
- Private ICT-Related Organisations: Microsoft, DELL, INTEL, and APPLE.
- Ministries of Education and Education Departments
- Individual University and Teacher Education Institution



## Do's and Don'ts Before You Begin



#### Do's and Don'ts

- Do take time to read and understand the Call for Proposals or Funding Program.
- Do align your proposal as closely as possible to the themes and parameters set by the funding agencies.
- Do conduct a needs and situation analysis that includes a comprehensive literature review.
- Do identify potential partners internally and externally.
- Do address the issues of sustainability and scalability.



# Step-by-Step Guide to Develop a Winning Proposal



## Main aim, objectives and deliverables

- Identify the <u>key issues and problems</u> being addressed. The key issues and the elements of the problem should be described and those <u>elements which are critical to the solution of the problem</u> should be clearly identified.
- State the <u>aim of the project, its relevance, significance and value</u>, such as contribution to enhancing the professional development of teachers.
- Present the <u>objectives of the project</u> in point form and reasons for undertaking the project.
- State the <u>deliverables of the project</u> in point form aligned to the objectives of the project.



### Main aim, objectives and deliverables

- Does the proposal address a well-defined and articulated issue or challenge in teacher education (quality, equity and/or efficiency)?
- Are the objectives well-developed and realistic based on the defined issue or challenge?
- Is the proposed project relevant to the context of the institution/country?



#### Background, Approach and Methodology

- Is there a <u>clear justification for the project</u> to address the issue or challenge?
- Is there a <u>critical review of up-to-date knowledge</u> on the topic?
- Is the theoretical approach robust and appropriate?
- Is the proposal focused and structured in a way that it would have a high potential to create a significant impact within the teacher education sector?



#### Background, Approach and Methodology

- Does the proposal have a <u>clear strategic direction and plan</u>?
  - The work plan may be carried out in different overlapping phases.
  - The project design and approach have to adequately achieve the objectives and deliverables.
  - The approach and activities in each phase may be driven by 1-2 of the objectives.
- Are there acknowledgement of challenges, limitations and shortcomings of the proposed approach and <u>consideration</u> <u>of alternative approaches</u>?



#### Background, Approach and Methodology

- Is there a suitable mechanism that has been put in place to monitor and evaluate the effectiveness and deliverables of the proposed project?
- Are there <u>clear description of evaluation and monitoring</u> <u>methods</u> and rigor and appropriateness of methods for data gathering and analyses?
  - Data collection methods and analyses
  - Validity and reliability of the evaluation findings
- Are the evaluation findings used to revise and finetune the project design and implementation?



#### **Timeline and Budget**

- Are there <u>milestones and deliverables structured in a</u> <u>reasonable and achievable manner</u>, based on the proposed timeline and budget?
- Is the work plan clear and sound, with activities that are matched to the objectives, clear deliverables and a realistic time frame?
- Are the <u>proposed costs reasonable</u>, <u>realistic and complete</u>?



#### **Project Team**

- How suitable are the principal and co-investigators/project leaders' expertise and experience for this proposed project?
- Do these investigators/project leaders have a <u>credible</u> record in managing big and/or complex projects?
- Are there inter-institutional, inter-agency, or inter-sector <u>collaborations/partnerships</u> that improve the effectiveness of the proposed project?



#### THANK YOU!!!



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