

Hybrid BILT Bridging Event

Going green and digital:

TVET for hospitality and tourism

7-9 November 2022, Nairobi, Kenya





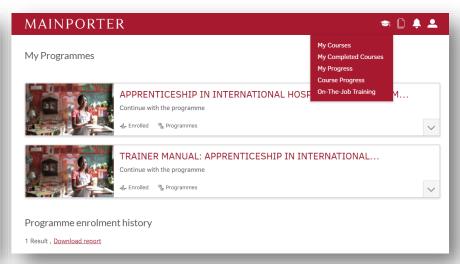
DEVELOPMENT OF A DUAL VOCATIONAL ONLINE TRAINING SYSTEM FOR HOSPITALITY

MATCHMAKING HOST: IRIS NEUMANN

INTRODUCTION







FROM A BUSH SCHOOL TO AN ONLINE COLLEGE

Kambaku Hospitality College had the idea of an online hospitality college to bring dual vocational training into all parts of Namibia and beyond.

The project started in 2017 and the final online system fully replaced our college's face-to-face teaching of theory in 2019 and the on-the-job training tool is fully in use since 2020.

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WHY WE NEED DUAL VOCATIONAL ONLINE TRAINING

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THE RESULT





Kambaku Wildlife Reserve 95 km from Otjiwarongo, Namibia



Lodge owners looking for qualified, skilled employees able to provide service on international standard



Since 2010, private training provider with 8 - 12 learners



Since 2014 registered and accredited by NTA and NQA



Dual vocational training, based on the hospitality education system of Switzerland, Germany and Austria





Change to meet the demand for our training & graduates: Train learners all over Namibia with focus on e-learning



Mainporter Vocational Online School of Hospitality



Development of an online system and qualification for apprenticeships in hospitality



International education & skilled employees for people and companies without close access to VTCs and/or highly skilled practical trainers

WHY WE NEED DUAL VOCATIONAL ONLINE TRAINING?

SUCCESSFUL APPRENTICESHIPS IN A NUTSHELL ...



Dual based joint effort of vocational trade school & training company:
Apprentice full-time employed in company with 1-2/week school



Company: Daily non-simulated OJT in real work environment & on real guests

School: Traderelated teaching & control of OJT and assessment



2-5 year training
with small
allowance for the
apprentice to
sustain his/her
basic living during
training

WHY WE NEED DUAL VOCATIONAL ONLINE TRAINING?

01

Non-simulated training in the real work environment and learning at real guests



Confidence, bigger picture, handle stress in the industry, live hospitality, full understanding of 'Why's' not only 'How's'

04

Provision of continuous, quality training in a safe environment



Online training for theory, practical training of individuals instead of groups, assessment for individuals or in small groups at flexible dates

02

Lack of trainers and teachers with indepth international industry experience



Teachers based all around the world Support of trainers in establishments through SOPs, templates, feedback on obligatory on-job-training videos

05

Service quality at international standards despite country's knowledge/skills gap



Knowledge and continuous application of internationally renowned service quality standards & product knowledge provided by international experienced teachers and their support

03

Lack of employer establishments offering practical training placement



Lower cost for trainers
Trainee remains in workplace
Independent from (remote) location
QMS system for all areas trained
Flexible: No interference of operations

06

Transfer employees within departments according to establishments' needs



Training hospitality allrounders who perform all non-managerial jobs at an international service standard

DEVELOPMENT PROCESS

MARKET & NEEDS ANALYSIS	C O N T E N T C R E A T I O N	S Y S T E M P R O G R A M M I N G	TESTING & IMPROVEMENT	Q M S F I N A L I S A T I O N
Potential Customer Industry Needs Learner Needs Internet Coverage	Qualification and Curricula Face-to-Face Training Transfering Content into E-Learning Video & Picture Shoots	Programming of Back-End Design & Programming of Front-End Uploading & Programming of Course Rooms & Learning Content Own Testing Corrective Actions	Testing through Learners & Trainers Editing of entire Learning Content	Changes/additions required as revealed during testing
	Creation of OJT Documents	QMS DRAFTING		
		Policies		
		Manuals		

Forms & Templates

DEVELOPMENT CHALLENGES & SOLUTIONS

CHALLENGES

Partnership with Mainporter

- No expertise on e-learning and more experience on international hospitality practices required
- Partnership with Mainporter
- 2 Limited time and funding to develop system and learning content

Customised, unique e-learning platform (frontend) for learners and trainers

SOLUTION

3 LMS not designed for dual vocational training and intuitive for learners no/ limited digital skills
Trainers must use complicated back-end system

Creation of institution-based, apprenticeship qualification for a non-managerial hospitality allrounder and a QMS system based on elearning and flexibility

4 No existing qualification location independent, time flexible, creating a hospitality allrounder, focus on the apprenticeship approach in the curricula and reflection in credits

Develop policies that fit to those existing by NQA and close collaboration with NTA and NQA

Dual vocational training and & e-learning policies currently in progress in Namibia but not yet finalised and implemented

DEVELOPMENT CHALLENGES & SOLUTIONS

CHALLENGES

- 6 Make stakeholders understand the concept of dual vocational training and the online learning months system incl. QMS without existing policies authority
- 7 Transition of face-to-face learners to e-learning
- 8 Every employer establishment uses different PMS or non
- 9 Trainers inexperienced in writing SOPs
 Not all employer establishments at international standard
- 10 Different understanding what e-learning means

SOLUTION

Multiple stakeholder meetings over many months with all departments of training authorities

First modules shorter, introduction to system, guiding learners through material by animations, and minimum time to stay on one slide

Building of own interactive PMS masks for learners to practice

SOPs and templates for all tasks to train provided; trainers can only adapt some parts to establishment standards

Qualification can only be used with our system and content

DEVELOPMENT CHALLENGES & SOLUTIONS

CHALLENGES

SOLUTION

11 Finding the suitable amount of interactivity on slides to guide and keep the learner intersted but not to confuse him/her

Intensive testing phase and adaption of entire design and animation thereafter

Making learners relate to learning content even if not relevant in Namibia/establishment

Content also includes country specific products, material, issues, challenges
Most picutres and videos shot in Namibia or with Namibians in Europe

Training without interfering in running hospitality operations

Entire learning is time flexible:

All sessions available to learners 24/7 and forum moderated at least every 24 hours
Assessment not time bound to date but progress

14 First of its kind ... no examples to learn from

Set an example for others

THE RESULT

FIRST OF ITS KIND...WORLDWIDE

The online system and qualification are **made from the** industry for the industry.

Therefore, the **3-years** qualification comprises a curriculum that includes **online theoretical training** and **non-simulated on-the-job training** according to **predefined policies and procedures** on **all non-managerial job roles** in Housekeeping, Laundry, Food & Beverage, Front Office and basic Kitchen operations.

The theory transfer, apprentice support and theoretical assessment are delivered through the e-learning platform.

The practical on-the-job-training is delivered through a trainer of the employer establishment in the real work environment.

The mandatory delivery of **pictures and videos** of **practical assignments and assessment** allow correction by international hospitality professionals for **quality assurance** and consistency. Trainers are supported through an **online trainer tool**.



My Programmes



APPRENTICESHIP IN INTERNATIONAL HOSPITALITY & TOURISM...

Continue with the programme

√ Enrolled





Programme enrolment history

O Results, Download report

Search term		Programme	Participants	Groups
	Q		<u> </u>	~
Last update Status of programme enrolment		Event		
31/10/2020 - 30/11/2020		V	~	

E-Learning Platform

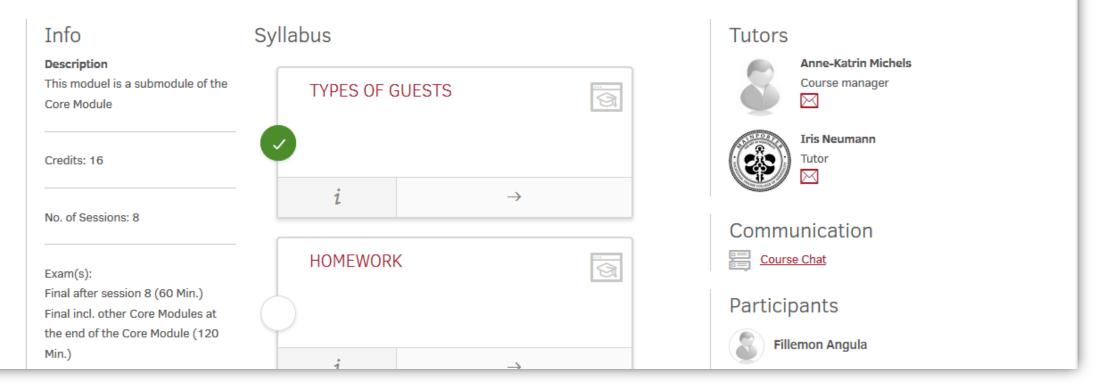




BASICS IN CUSTOMER CARE

Continue with the course





3-years Programme divided into 9 Modules

2: HOSPITALITY & TOURISM INDUSTRY

Travel & Tourism Industry made up 10,3% of the worlds GDP (8.900.000.000.000 US\$ = 144.447.000.000.000 NAD) in 2019 and was responsible for 9.6% (330.000.000 jobs) of overall employment around the world in 2019.

(World Travel & Tourism Council, 2019)

Before the COVID-19 Pandemic, the Travel and Tourism Industry was expected to make up 11.4% of worlds GDP by 2027 and to be responsible for 11.1% of overall employment around the world (381,700,000 jobs) (World Travel & Tourism Council, 2017)



O TOURISM

Tourism comprises the activities of persons travelling to and staying in places outside their usual environment for not more than one consecutive year for leisure, business and other purposes.

TOURISM INDUSTRY

The people, activities, and organizations involved in providing services for people on holiday for example hotels. restaurants, travel agencies, tour guides.

HOSPITALITY INDUSTRY

The people, activities and organizations involved in providing food, drink and accommodation for tourists, day visitors AND locals It also involves entertainment fitness and leisure.



POLISHING

Remove slight foot/fingerprints and shine surfaces that are cleaned and treated with caring products, with a single disc rotation machine or a hand grinder incl. pad or brush. → Consolidation of surface which leads to shine.

Mise en place: Single disc rotation machine and hand grinder

Polish brush or pad plate and pad Put signage 'Caution wet floor' Remove furniture and equipment

Damp mop

Procedure: Optional:

GENERAL TECHNIQUES > CLEANING TECHNIQUES > SPECIAL CLEANING TECHNIQUES

INTRODUCTION > COFFEE > TEA

Remove old layer of polish with a strip off chemical on a separate

polishing pad

Mandatory: Polish corners with hand a grinder and polishing pad Treat full or partial area with the polisher (e.g. wax)

→ If only done partly, check that there is no difference of shine visible Can be done in combination with spray cleaning, waxing or sealing

Remove sprinkles on the skirting Place back the furniture and equipment Remove signage 'Caution wet floor'

If more than one coat of polish was applied, the second coat must be applied with a

slight right angle.



NATURE OF HOSPITALITY INDUSTRY > HOSPITALITY & TOURISM INDUSTRY > ECONOMICAL, ENVIRONMENTAL AND SOCIAL IMPACT > SECTORS > MARKETS >

ASSOCIATIONS & ORGANIZATIONS > LEGAL AND ETHICAL ISSUES > SOURCES OF INFORMATION

5: SUPPLY CHAIN MANAGEMENT

SUPPLY CHAIN MANAGEMENT

The management of flow of goods and services in every step of the supply chain.



MATERIAL Raw material is produced

SUPPLIER Raw material is bought to supplier (or produced by company)

Raw material is and service

MANUFACTURER processed in the company to goods

DISTRIBUTER Goods & services are given to distributor

RETAILER Distributor provides goods to

CONSUMER Consumer buys from retailer

INTRODUCTION > APPROACHES > PLANNING & CONTROL > BUSINESS RISKS > SUPPLY CHAIN MANAGEMENT > FACTORS OF PRODUCTION > DIVISION OF LABOUR > COSTS > CONTRIBUTION MARGIN & PROFIT

2: COFFEE

FLAT WHITE

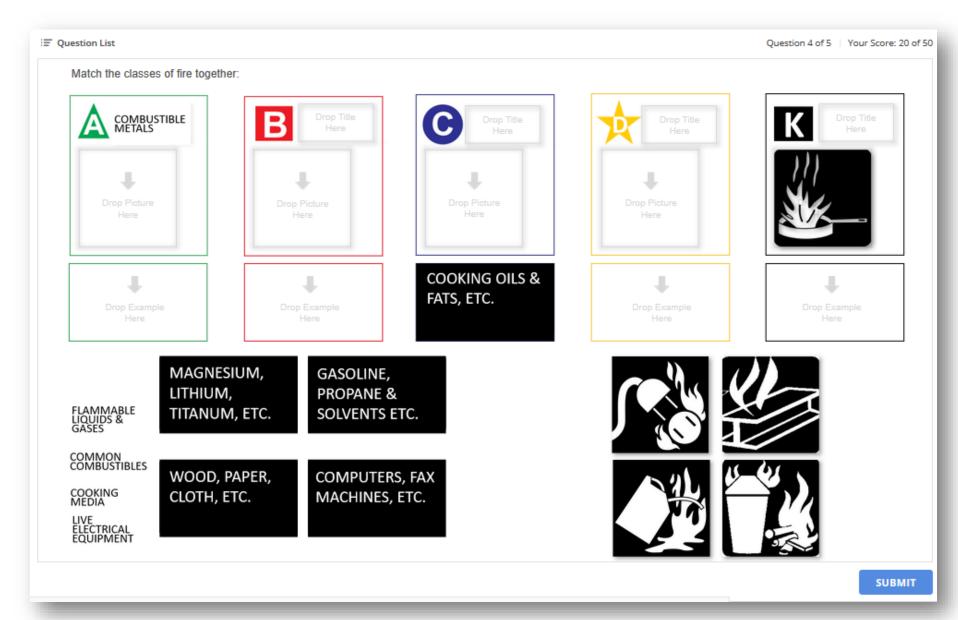
MISE EN PLACE

- o Coffee mug/glass
- o Coffee spoon or parfait spoon (if glass)
- o Ristretto
- o Homogenized full fat milk

PREPARATION

- o Behind bar
- o Fill mug/glass with 3 ristretto (or optional double espresso)
- o Steam hot milk (only little foamy)
- o Top up mug/glass with steamed milk from the middle of the glass
- o Place mug/glass, spoon, sweets on saucer

Over 180 Interactive Sessions (excl. Homework) with Text, Illustrations, Examples, Explanations, Quizzes, Pictures, Videos, etc.



Continuous Formative Assessment: In total over 800 Homework and Recap Sessions and Quizzes in courses to pass in order to unlock the next Session

1.2: MAINPORTER'S TRAIN THE TRAINER

TRAINING COACHING, MENTORING, TUTORING, TEACHING .

... What is the Difference?



We had to make a choice ...

And decided to call your role 'Trainer' and your apprentice role 'Trainee'.

However, as a trainer for Mainporter, you have to be a trainer, a coach and a mentor to allow your trainee to develop its his/her full potential.

When we refer to training in general, we refer to training, mentoring and coaching.

MAINPORTER'S TRAIN THE TRAINER > QUALITIES OF A GOOD TRAINER > HOW HUMANS LEARN > THE EXPERIENTIAL LEARNING CYLCE

Movt S

X

EXAMPLE

SUPERVISION

Let's say, your have performed the initial training with your trainee how to set up the dinner table.

The first couple of days you need to be with the trainee from collecting the mis en place until the table is fully set up.

You carefully supervise each step of the trainee and immediately make corrections when he/she is making the tiniest mistake.

Once your trainee is setting up table without mistakes, you let him/her set up the table by him/herself and just check — for example, once every 3-4 days — how he/she is doing it. But once the trainee is finished, you check each day in detail every single day. Every tiny mistake is discussed and retrained with the trainee, even if it is just one knife which has a small spot, or if it is one glass which is a few millimetres to the left. Remember, your task is to create an expert which completes the task to perfection each and every day.

Once you only find one tiny mistake once or twice a week, you can change to spot checks.

Each day, you just check one or two of all set up tables. Only if you find mistakes on those tables you check all and retrain the trainee.

EXAMPLE

HOW TO STIMULATE AS MANY OF YOUR TRAINEE'S SENSES DURING YOUR TRAINING AS POSSBILE

Your trainee needs to learn about mocktails.

To stimulate each individual sense, you can

SIGHT: Show him/her how to make the mocktails and hand him/her the SOP to read through

TASTE: Let him/her taste the ingredients and the mocktails

SMELL: Let him/her smell the ingredients

CH: Let him/her touch the ingredients and equipment used and let him/her make the mocktails

HEARING: Explain the task and the importance

Read out the SOP

To stimulate as many of your trainee's senses as possible

you should combine all of the above:

Explain the task and the importance. Then show the trainee the mocktail result and let him/her taste it.

After read out the SOP and while you read out the mise en place, show and let the trainee touch the equipment and touch and smell the ingredients used. Let the trainee taste the unknown ingredients.

Then show the trainee each step of making the mocktail and explain him/her at the same time each step of the process.

After, let the trainee make the mocktail him/herself and let him/her explain all of the steps at the same time. Ask him/her why he/she is doing what he/she is doing.

At the end, let the trainee taste his/her mocktail and provide feedback to the trainee.

Next time, ask the trainee to explain the steps first. If he/she knows what to do, let him/her perform the task and coach him/her to find mistakes

2: QUALITIES OF A GOOD TRAINER

Good training is subjective. However, in order to be a good trainer, you must have good hospitality knowledge and experience and have or develop the following qualities:



Actively and patiently listen to your trainee's concerns, struggles and questions and show empathy



Foster engagement of your trainee and allow him/her to share his/her opinion, ideas, questions and feedback and let him/her show what he/she has learnt



Provide constant, objective, clear, honest and bold feedback to your trainee and encourage him/her to become the best version of him/herself



Be professional and a role model for your trainee at all times



Communicate effectively and clearly explain your trainee what is expected, how to perform tasks and why tasks have to be done the way they are done



Be organised and plan ahead to train your trainee with a clear structure and



Analyse your trainee daily and correct and improve him/her again, and again, and again



Be passionate for live-long learning – for yourself and your trainee



Be energetic and enthusiastic and your energy will transfer to your trainee



≺ Back

MAINPORTER'S TRAIN THE TRAINER > QUALITIES OF A GOOD TRAINER > HOW HUMANS LEARN > THE EXPERIENTIAL LEARNING CYLCE

Next >

Train the Trainer Course for our Apprenticeship & Full Access to Learner Sessions for the Trainer





OJT F&B AND KITCHEN OPERATIONS I

Continue with the course

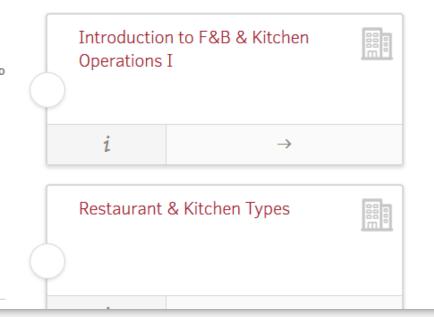


Info

Description

The following On-the-Job-Training Sessions complement the theory you are learning in this program. Do not mistake the OJTs with full practical expertise - they rather serve as an initial training for the practical tasks you are required to develop over your full time within a department. Only by repeating the skills obtained in the OJTs over and over again, you will obtain the required routine and the practical expertise.

Syllabus



Tutors



Fillemon Angula

Trainer





Ian Demotrainer

Trainer



Claudia Hamushila

Trainer





Anne-Katrin Michels

Course manager



On-the-Job-Training Section for Housekeeping Operations, Laundry Operations, Front Office Operations, Kitchen Operations, Food & Beverage (Service) Operations





Drinks Knowledge

Training in progress

Fulfil the tasks with your trainer during your practical months in the F&B and Kitchen department.

Pending (10)

In review (0)

Passed (0)

Failed (0)

Mark done

Tasks (10)

Non-Alcoholic Beverages

Pending

() 120 Minutes





Description

Your trainer hands out the drinks menu for you to learn it by heart (incl. brand names) and shows, explains and

Over 350 On-the-Job Training Tasks to be completed before registration for Final Practical Assessment (Pictures & Videos are corrected by international Teachers (Industry Professionals) and required areas of improvement are communicated to the Learner and the Trainer



Course Chat

Topics

Start new topic



Basics in Economics and Business Administration

Last response from Iris Neumann 15 days ago



Created by Iris Neumann One year ago 🖒 11 Replies



Food & Beverage Operations II: Processes in F&B and Kitchen Operations

🖬 Created by <u>Iris Neumann</u> 8 months ago 🛮 🛵 8 Replies





Dear Learner,

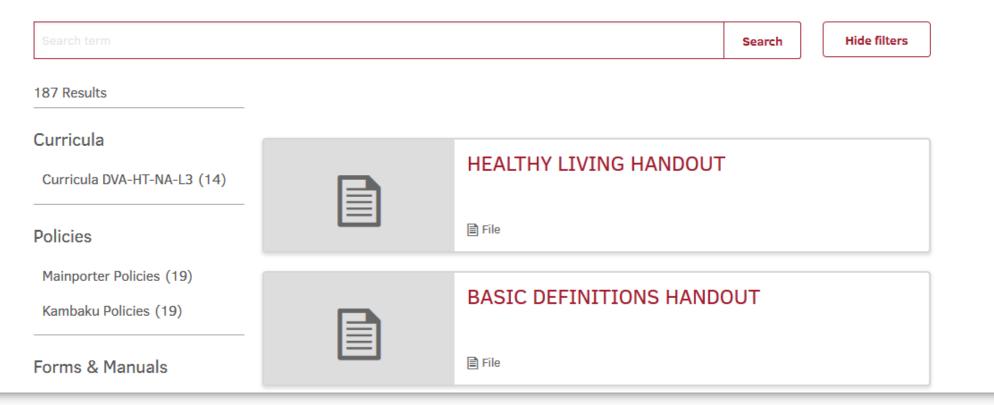
this topic was created to discuss all related topics to the module "Food & Beverage Operations II" .

Feel free to ask questions, share ideas and answer questions of your fellow community members.

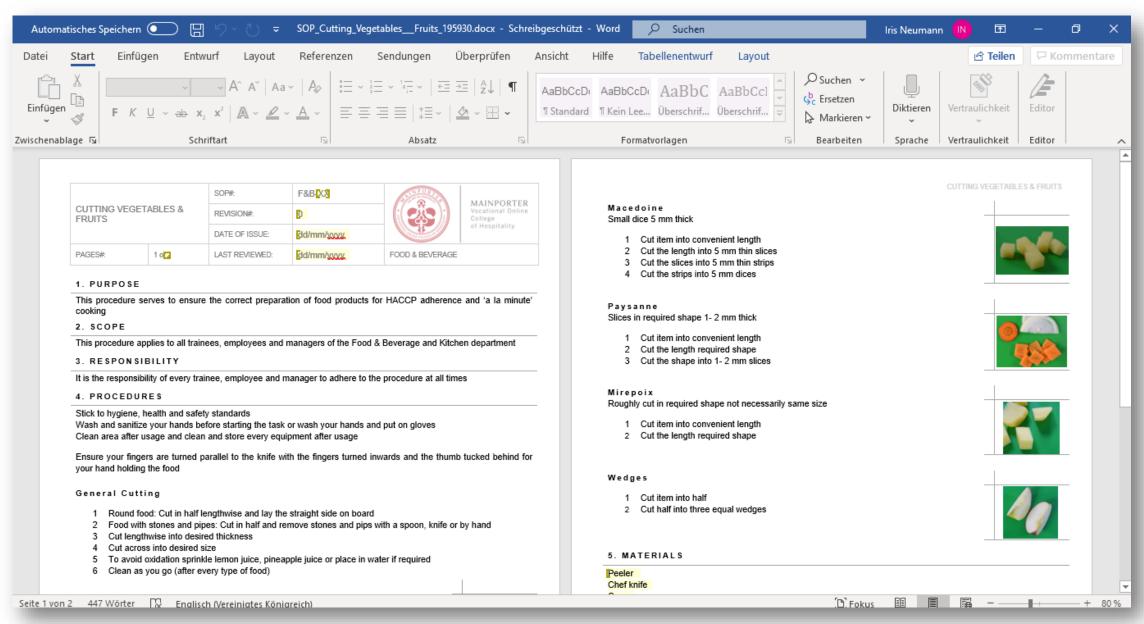
Course Specific Forums for Learner Support through International Teachers (Industry Professionals) and for Discussion between Learners from different establishments: Moderated at least every 24 Hours



Documents



Download Section for Course Handouts, Curricula, Policies Forms and Manuals, On-the-Job Trainer Task Summaries (Trainer only), Standard Operating Procedure Templates (Trainer only)



Over 120 Standard Operating Procedure Templates and Forms for practical On-the-Job-Training (Only in the Trainer Tool)

Spirits
Beer &
f Wine,
Serving o
and
Preparation
Drinks:

understand that professional

wine service is making a

impression of service

1.1	Use the template	'SOP -	 Presenting, 	Opening,	Decanting	and
1.1	Serving Wine ⁶					

- Explain, show and practice with the trainee how to present (if
 applicable), open, decant (if applicable) and serve all types of mandatory beverages related to wine
- 1.3 Constantly check and ensure that all beverages are served according to the procedures

Ensure that there is sufficient Mise en Place available for the training (even if usually not used within the establishment) and for the assessment to prepare and serve the following beverages

MANDATORY

- significant impact on a guest's 1.4 2 White Wine of different grapes or blends
 - 2 Red Wine of different grapes or blends
 - 1 Rose
 - 1 Sparkling Wine
 - 1 Sherry or Port
 - 1 Other Alcohol Made from Wine or it's by-products
 - The trainee needs to send in a video how to present, open and 1.5 serve a bottle of white wine to a man and a woman and the woman is ordering
 - 1.6 The trainee needs to send in a video how to present, open and serve a bottle of sparkling wine
 - 2.1 Use the template 'SOP Drinks Preparation Beer'
 - 2.2 Explain, show and practice with the trainee how to prepare all mandatory beverages
 - 2.3 Explain, show and practice with the trainee how to prepare all other beverages available within the establishment
 - 2.4 Constantly check and ensure that all beverages are prepared and served according to the procedures

The trainee is able to present, open, decant and serve all mandatory beverages related to wine

SOP_Presenting, Opening,Decanting_ and_Serving_Wine

The trainee is able to prepare and serve all mandatory beverages and other beverages available within the establishment according to procedures and in line with HACCP

SOP_Drinks_ Preparations_Beer

Trainer Task Summaries with Preparation & Training Instructions for department required for the On-the-Job-Training and Every On-the-Job-Training Task (Only in the Trainer Tool)

THAT IS ALL FROM MY SIDE, LET'S OPEN THE FLOOR FOR QUESTIONS

CONTACT DETAILS

Qualification & online system implementation NAMIBIA

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